

More Advanced. More Control.

NEW SKIES® REVENUE PROTECTION



Get real-time revenue integrity with integrated inventory, fare and PNR controls.

Navitaire's New Skies Revenue Protection can help increase revenue and provide greater control of your bookings and fares.

#### **Built-In Solutions for Better Outcomes**

Navitaire's New Skies Revenue Protection does more than just monitor booking activity, it helps you proactively enforce revenue and booking policies at the point of sale. Extensive, automated reservation revenue controls means you can better manage and protect your inventory and distribution channels.

Our flexible system lets you define which distribution partners can sell your inventory, how they can sell it, and can help you avoid broadcasting fares and campaigns to competitors via traditional industry channels.

## More ways to safeguard your inventory

- Define booking sale and acceptance terms
- Reduce manual verification with automated ticketing and payment policy parameters
- Prevent fare manipulation and enforce change fees
- Improve fraud prevention
- Identify duplicate bookings
- Reduce no-shows through automatic enforcement of hold times



### Increase Revenues at the Point-of-Sale

Integrated add-on sales, unique promotions and custom offers help you capture more revenue, and automatic repricing of PNR changes supports consistent revenue collection across all channels. In New Skies, ticketless reservation PNRs show up-to-date fare balance and payment information without delays or synchronization errors. Advanced controls prevent passengers from being able to check-in on PNRs with an outstanding balance.

### One Integrated Solution

With Navitaire's New Skies integrated revenue protection capabilities you can proactively manage your inventory and help improve profitability – without having to purchase an external revenue integrity product.

## Sell on your terms

- Set the ability to sell or cancel incomplete itineraries
- Accept bookings from a limited list of agencies
- Restrict seat holds
- Disallow booking requests for unconfirmed segments
- Require instant payments or allow ticketing time limits (TTL) based on distribution channel
- Cancel PNRs at TTL date automatically
- Identify and queue bookings with fictitious passenger names

### Learn More

Learn more about Navitaire's products and services at [www.navitaire.com](http://www.navitaire.com).